

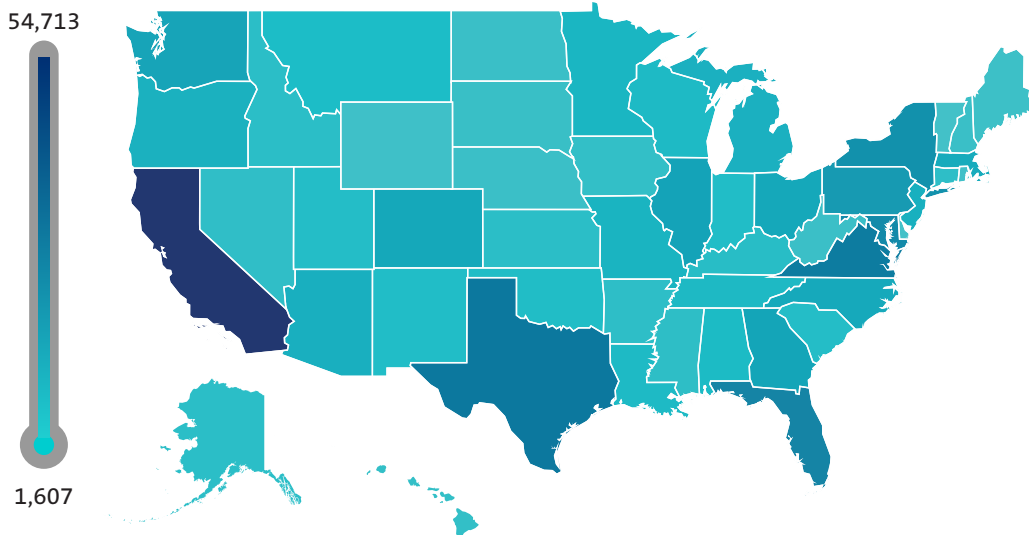
# D-U-N-S<sup>®</sup>

DATA UNIVERSAL NUMBERING SYSTEM

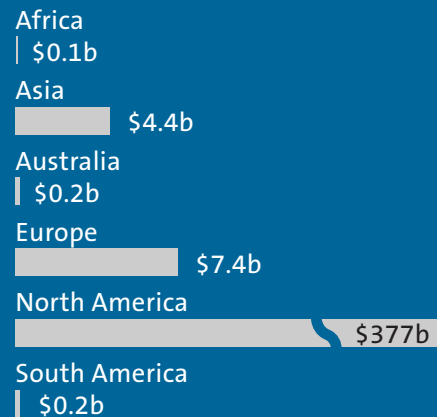
# NUMBER

- 1962** DUNS Number is born
- 1997** Adopted by US Government
- 2011** Recommended or required by more than 200 government, trade & industry organizations worldwide
- 2013** Linked to more than 225 million businesses worldwide

## Concentration of Government Contractors



## Geographic Distribution of Contracts



### TOP 3 INDUSTRIES RECEIVING CONTRACTS



### TOP 3 INDUSTRIES RECEIVING GRANTS



**+5.7m**

SMALL BUSINESS  
CONTRACTS



over the past  
10 YEARS  
valuing at

**\$316b**

**>31m**  
CONTRACTS

in the last  
10 YEARS  
valuing at

**\$4t**

**+72%**

CONTRACTORS

(154,163)

in 2012 vs. 2002



**301,585**

FEDERAL LOANS

in 2012

**\$515m**

IN FEDERAL GRANTS

(462,671 grants)

-22% in number of grants since 2002

+17% in amount of funds



**91,573** CONTRACTS

to foreign recipients

totaling **\$14b** in 2012

**1**

NUMBER

MANY  
IMPACTS

**14,849** DEBARRED  
ENTITIES



IMPACTING

**154,709**

related family members

**5,468** GRANTS

to foreign recipients totaling

**\$2b** in 2012



**11,225**

DIRECT PAYMENTS  
to foreign recipients totaling

**\$532m** in 2012



**440,000**

WEB PAGES

reference  
the DUNS Number



**22,200**

GLOBAL SEARCHES

a month  
for the DUNS Number



**30,818**

CONTRACTS WORTH

**\$6b**

are awarded to financially  
stressed companies



**+80** PAYMENT  
SYSTEMS

have the DUNS  
Number embedded